

July 29, 2025

Mr. Larry Fink Chairman and Chief Executive Officer BlackRock 50 Hudson Yards New York, NY 10001

Dear Mr. Fink:

As financial officers entrusted with safeguarding our states' public funds, we write to express our deep concern about the erosion of traditional fiduciary duty in American capital markets. Over the past several years, many large financial institutions have used their positions as stewards of trillions in passive investments, such as index and target-date funds, to advance social and political agendas that fall outside the scope of materiality and positive financial return. The January federal court ruling in *Spence v. American Airlines*, which found that American Airlines breached its duty of loyalty under the Employee Retirement Security Act (ERISA) by allowing BlackRock to use proxy voting policies to advance environmental, social, and governance (ESG) goals, underscores the importance of adhering to traditional fiduciary standards. The very occurrence of this case illustrates just how far fiduciary standards have splintered.

While some firms have recently taken encouraging steps, such as withdrawing from global climate coalitions and scaling back ESG rhetoric and proxy votes, and some states have permitted incremental reintegration, more work must be done. The number one issue is a recommitment to the foundational principles of fiduciary duty, loyalty, objectivity, and financial focus.

We therefore request that asset managers seeking to do business with our states take specific steps to reaffirm and operationalize their commitment to traditional fiduciary duty. This includes:

- 2) A commitment not to use passive investment vehicles for activist proxy voting or corporate engagement. Passive investing is designed to provide economic benefits of shareholder ownership, as reflected in price appreciation over time. Using that ownership position to actively influence company behavior beyond material and relatively short-term financial considerations breaches the expectations of millions of Americans who selected these vehicles for broad market exposure and low cost.
- 3) A commitment to abstain from embedding international political agendas, such as netzero climate mandates, natural capital frameworks, or the EU's Corporate Sustainability Reporting Directive (CSRD), into default investment strategies and corporate engagement. These approaches often rely on predetermined political outcomes, not fiduciary judgment, and they risk overriding market signals in favor of ideological consensus.
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Fiduciary duty has long been a critical safeguard that facilitated efficient capital allocation grounded in financial merit rather than political ideology. But that clarity is being diluted under the banner of so-called "long-term risk mitigation," where speculative assumptions about the future, like climate change catastrophe, are used to justify ideological conclusions today. This deterministic approach to investing is not consistent with the fiduciary's role that recognizes uncertain and unknowable future outcomes and, hence, the construction of diversified portfolios.

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Sincerely,

J. andrew Sovell

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Iowa Treasurer Roby Smith

Kentucky Auditor Allison Ball

Mark H Metcalf
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West Virginia Treasurer Larry Pack



July 29, 2025

Mr. Jay C. Horgen Chief Executive Officer Affiliated Managers Group 777 S Flagler Dr, Suite 1401 West Palm Beach, FL 33401-6157

Dear Mr. Horgen:

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July 29, 2025

Mr. Seth Bernstein Chief Executive Officer Alliance Bernstein 1345 Ave of the Americas New York, NY 10105

Dear Mr. Bernstein:

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July 29, 2025

Mr. Jose Minaya Global Head BNY Investments & Wealth 240 Greenwich Street New York, NY 10286

Dear Mr. Minaya:

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July 29, 2025

Ms. Lindsay Hans President Bank of America, Merrill Wealth Management 101 North Tryon Street Charlotte, NC 28255

Dear Ms. Hans:

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July 29, 2025

Mr. Eric A. Schimpf President Bank of America, Merrill Wealth Management 100 North Tryon Street Charlotte, NC 28255

Dear Mr. Schimpf:

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July 29, 2025

Mr. Michael C. Gitlin President and Chief Executive Officer Capital Group 11100 Santa Monica Boulevard, 18th Floor Los Angeles, CA 90025

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Mr. Dave Butler Chief Executive Officer Dimensional Fund Advisors Dimensional Place, 6300 Bee Cave Road, Building One Austin, TX 78746

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Mr. Gerard O'Reilly Chief Executive Officer Dimensional Fund Advisors Dimensional Place, 6300 Bee Cave Road, Building One Austin, TX 78746

Dear Mr. O'Reilly:

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West Virginia Treasurer Larry Pack



July 29, 2025

Ms. Abigail Johnson President and Chief Executive Officer Fidelity Investments 245 Summer St. Boston, MA 2201

Dear Ms. Johnson:

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July 29, 2025

Ms. Jennifer Johnson Chief Executive Officer Franklin Templeton 1 Franklin Pkway San Mateo, CA 94403

Dear Ms. Johnson:

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July 29, 2025

Mr. David Lane Chief Executive Officer Geode Capital Management 100 Summer St 12th Floor Boston, MA 02110

Dear Mr. Lane:

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July 29, 2025

Mr. Marc Nachmann Global Head Goldman Sachs Asset & Wealth Management 200 West Street New York, NY 10282

Dear Mr. Nachmann:

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July 29, 2025

Mr. Andrew Schlossberg President and Chief Executive Officer Invesco Ltd 1555 Peachtree Street, N.E., Suite 1800 Atlanta, GA 30309

Dear Mr. Schlossberg:

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July 29, 2025

Mr. George Gatch Chief Executive Officer JPMorgan Asset Management 270 Park Avenue New York, NY 10017

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July 29, 2025

Mr. Ted M. Maloney Chief Executive Officer MFS Investment Management 111 Huntington Avenue Boston, MA 02199

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July 29, 2025

Mr. Jed Finn Head of Wealth Management Morgan Stanley Wealth Management 1585 Broadway Avenue New York, NY 10036

Dear Mr. Finn:

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West Virginia Treasurer Larry Pack



July 29, 2025

Mr. George H. Walker Chief Executive Officer Neuberger Berman 1290 Avenue of the Americas New York, NY 10104

Dear Mr. Walker:

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July 29, 2025

Mr. Michael O'Grady Chief Executive Officer Northern Trust Corporation 50 South Lasalle Chicago, IL 60603

Dear Mr. O'Grady:

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July 29, 2025

Mr. William Huffman Chief Executive Officer Nuveen 333 West Wacker Drive Chicago, IL 60606

Dear Mr. Huffman:

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July 29, 2025

Mr. Andrew Sullivan Chief Executive Officer Prudential Financial 751 Broad Street, Prudential Plaza Newark, NJ 07102

Dear Mr. Sullivan:

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July 29, 2025

Omar Aguilar, Ph.D.
President, Chief Executive Officer, and Chief Investment Officer
Schwab Asset Management
3000 Schwab Way
Westlake, TX 76262

Dear Dr. Aguilar:

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July 29, 2025

Ms. Yie-Hsin Hung Chairman and Chief Executive Officer State Street Global Advisors 1 Iron Street Boston, MA 02210

Dear Ms. Hung:

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July 29, 2025

Mr. Robert W. Sharps Chief Executive Officer T. Rowe Price 100 East Pratt Street Baltimore, MD 21202

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July 29, 2025

Mr. Salim Ramji Chief Executive Officer Vanguard Group 100 Vanguard Blvd Malvern, PA 19355

Dear Mr. Ramji:

As financial officers entrusted with safeguarding our states' public funds, we write to express our deep concern about the erosion of traditional fiduciary duty in American capital markets. Over the past several years, many large financial institutions have used their positions as stewards of trillions in passive investments, such as index and target-date funds, to advance social and political agendas that fall outside the scope of materiality and positive financial return. The January federal court ruling in *Spence v. American Airlines*, which found that American Airlines breached its duty of loyalty under the Employee Retirement Security Act (ERISA) by allowing BlackRock to use proxy voting policies to advance environmental, social, and governance (ESG) goals, underscores the importance of adhering to traditional fiduciary standards. The very occurrence of this case illustrates just how far fiduciary standards have splintered.

While some firms have recently taken encouraging steps, such as withdrawing from global climate coalitions and scaling back ESG rhetoric and proxy votes, and some states have permitted incremental reintegration, more work must be done. The number one issue is a recommitment to the foundational principles of fiduciary duty, loyalty, objectivity, and financial focus.

We therefore request that asset managers seeking to do business with our states take specific steps to reaffirm and operationalize their commitment to traditional fiduciary duty. This includes:

- 2) A commitment not to use passive investment vehicles for activist proxy voting or corporate engagement. Passive investing is designed to provide economic benefits of shareholder ownership, as reflected in price appreciation over time. Using that ownership position to actively influence company behavior beyond material and relatively shortterm financial considerations breaches the expectations of millions of Americans who selected these vehicles for broad market exposure and low cost.
- 3) A commitment to abstain from embedding international political agendas, such as netzero climate mandates, natural capital frameworks, or the EU's Corporate Sustainability Reporting Directive (CSRD), into default investment strategies and corporate engagement. These approaches often rely on predetermined political outcomes, not fiduciary judgment, and they risk overriding market signals in favor of ideological consensus.
- 4) Clear and transparent proxy voting guidelines and stewardship practices that reflect a singular focus on shareholder value. Voting decisions and corporate engagement must be aligned with shareholder value, not environmental or social goals imposed by activists.
- 5) A full disclosure of all affiliations and collaborative initiatives (e.g., Climate Action 100+, GFANZ, PRI) that could influence investment strategy or engagement priorities. Participation in such groups must not compromise a fiduciary's obligation to act solely on behalf of beneficiaries.

Fiduciary duty has long been a critical safeguard that facilitated efficient capital allocation grounded in financial merit rather than political ideology. But that clarity is being diluted under the banner of so-called "long-term risk mitigation," where speculative assumptions about the future, like climate change catastrophe, are used to justify ideological conclusions today. This deterministic approach to investing is not consistent with the fiduciary's role that recognizes uncertain and unknowable future outcomes and, hence, the construction of diversified portfolios.

Financial institutions wishing to compete for our states' business should provide durable assurances that their practices align with these principles. Our responsibility is to ensure public assets are managed in the best financial interest of beneficiaries and taxpayers. We expect detailed evidence that your firm's investment practices, proxy voting and corporate engagement behavior (which should be minimal to begin with), and institutional affiliations align with traditional fiduciary standards, as widely understood as short as ten years ago, and comply with applicable state laws.

Sincerely,

Alabama Auditor Andrew Sorrell

Alaska Commissioner of Revenue Adam Crum

Arizona Treasurer Kimberly Yee

Lige M. Nieshelle Indiana Comptroller Elise Nieshalla

Iowa Treasurer Roby Smith

Kentucky Auditor Allison Ball

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South Carolina Treasurer Curtis Loftis

South Dakota Treasurer Josh Haeder

Utah Treasurer Marlo Oaks

West Virginia Treasurer Larry Pack



July 29, 2025

Ms. Jean Hynes Chief Executive Officer Wellington Management Company 280 Congress Street Boston, MA 02210

Dear Ms. Hynes:

As financial officers entrusted with safeguarding our states' public funds, we write to express our deep concern about the erosion of traditional fiduciary duty in American capital markets. Over the past several years, many large financial institutions have used their positions as stewards of trillions in passive investments, such as index and target-date funds, to advance social and political agendas that fall outside the scope of materiality and positive financial return. The January federal court ruling in *Spence v. American Airlines*, which found that American Airlines breached its duty of loyalty under the Employee Retirement Security Act (ERISA) by allowing BlackRock to use proxy voting policies to advance environmental, social, and governance (ESG) goals, underscores the importance of adhering to traditional fiduciary standards. The very occurrence of this case illustrates just how far fiduciary standards have splintered.

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July 29, 2025

Mr. Barry Sommers Chief Executive Officer Wells Fargo Wealth & Investment Management 500 W 33rd St 30 Hudson Yards New York, NY 10001

Dear Mr. Sommers:

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